From: CDFA
To: COH - Mayor
Subject: CDFA Training Institute: Bonds (Feb), Tax Credits (Mar), EB-5 (May), P3 (June), Brownfields (Sept)
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Opportunities to Learn, Network, and Advance Your Career
-- Next from the CDFA Training Institute --

This year, the **CDFA Training Institute** will present a series of highly acclaimed training courses aimed at strengthening your capacity to encourage development, spur investment, create jobs, and build a sustainable model for economic development. Take a moment to review our online courses coming up in the next few months. No need to travel if the weather is bad -- they are all web-based! Register today to secure your spot before rates increase.

Intro Bond Finance WebCourse
February 21-22, 2018

The **Intro Bond Finance WebCourse** addresses the basic requirements for issuing a bond, the rules and regulations that govern tax-exempt and taxable bonds, the major players involved in a bond transaction, and the roles and responsibilities of both public and private sector participants.

Intro Tax Credit Finance WebCourse
March 21-22, 2018

The **Intro Tax Credit Finance WebCourse** examines the application of tax credit programs in greater economic development finance efforts. This course will discuss the practical application of tax credit programs including brownfields, new markets, low income housing, historic preservation, and state-specific programs.

Intro EB-5 Finance Course
May 23-24, 2018

The **Intro EB-5 Finance WebCourse** examines the basic statutes and regulations governing the EB-5 Program. Topics covered include direct EB-5 vs. EB-5 Regional Center programs, minimum investment requirements, securities regulations, and business plans and economic reports.

Intro Public-Private Partnership (P3) Finance Course
June 20-21, 2018

The **Intro Public-Private Partnership (P3) Finance WebCourse** examines this emerging development finance model with a focus on how development finance agencies can adopt P3 principles to address a variety of projects. This course will cover basic P3 concepts, key players involved in transactions, asset valuation, contract negotiation, risk assessment, revenue stream development, and feasibility analysis.

Intro Brownfields Finance Course
September 26-27, 2018

The **Intro Brownfields Finance WebCourse** is the industry's only comprehensive training curriculum that helps economic developers, policy makers and real estate professionals understand and master the financing strategies for the lifecycle of a brownfield property. During this course, attendees will walk through the entire brownfields redevelopment process from understanding the basics of brownfields and legal and regulatory challenges to unearthing the myriad financing tools available to both clean-up and build-up these contaminated or polluted sites.

The Council of Development Finance Agencies is a national association dedicated to the advancement of development finance concerns and interests. CDFA is comprised of the nation's leading and most knowledgeable members of the development finance community representing public, private and non-profit entities alike. For more information about CDFA, visit www.cdfa.net or e-mail info@cdfa.net.

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